



FIRESAFE

FIRE RATED DUCTWORK®

ENTHUSIASM | RELIABILITY | TRUST
CUSTOMER FOCUS | PROFESSIONALISM | TECHNICAL COMPETENCE

SHARED VALUES

SHARED VISION

ASSURED QUALITY | MARKET LEADER | HIGH ASPIRATIONS
SAFER BUILDINGS | SAVING LIVES

DEVELOPING PARTNERSHIPS WORLDWIDE



THE QUEEN'S AWARDS
FOR ENTERPRISE:
INTERNATIONAL TRADE
2019



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WELCOME

DEVELOPING
CASWELL FIRESAFE®
FIRE RESISTING
DUCTWORK
WORLDWIDE



1.0

WHO WE ARE



FIRESAFE FIRE RATED DUCTWORK LTD (FFRDL) are specialists in fire resisting ductwork. Our branded product range, **CASWELL FIRESAFE®**, is specified, manufactured and installed internationally through licensed manufacturing Partners located in the UK, EU, the Middle East, Asia and the USA.

We are part of the Caswell Holdings Group which also includes C. Caswell Engineering Services Limited and Konvekta Limited. The Caswell business was formed in the United Kingdom in 1969.

Following extensive research, the **CASWELL FIRESAFE®** product was first tested in 2003 by C. Caswell Engineering Services Limited and **FIRESAFE Fire Rated Ductwork Ltd** was formed in 2006. The company was set up to focus on the Passive Fire Protection industry and to develop **CASWELL FIRESAFE®** into a global brand.

We are full members of the ASFP (Association for Specialist Fire Protection). Our Technical Manager and Commercial Director hold the Chairperson role on the ASFP TG6 and BSI FSH 22/9 technical committees respectively. This ensures that not only are we fully aware of the latest standards and legislation affecting the industry but that we also have an influential role in shaping future legislation.

FFRDL have invested heavily in research and development of the system including fire testing, materials testing and structural engineering design for bespoke supports. This process is continuously evolving to ensure the **CASWELL FIRESAFE®** brand is providing best practice solutions which are fully compliant with current legislation.

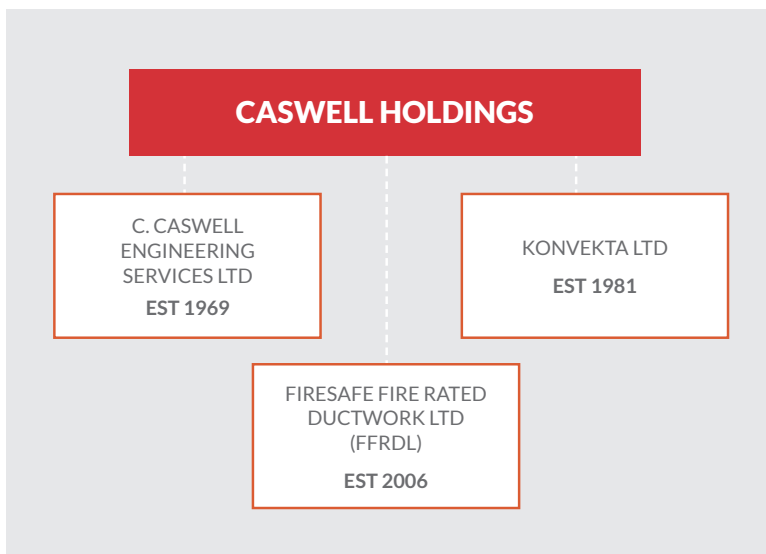


THE FIRESAFE TEAM

We have a thorough understanding of the requirements, approval processes, standards, regulations and codes of practice applicable to the regions and countries in which we operate. Regular audits and / or compliance visits are undertaken with all our Partners to effectively monitor the quality of the materials, manufacturing processes, installation and inspection procedures. These extensive checks include audits on manufacturing facilities and site installations.



In 2019, FFRDL was awarded a Queen's Award for Enterprise in International Trade, the most prestigious honour a UK business can receive. You can read more about our success on Page 19.



FFRDL IS PART OF THE **CASWELL GROUP**, A FAMILY BUSINESS FORMED IN 1969 BY COLIN COXEN AND MANAGED BY HIS CHILDREN RICHARD, CHARLES, CAROLYN & ROBERT SINCE 1996.

1.1

OUR TEAM



RICHARD COXEN
 BSc (Hons) C Eng. MCIBSE MASHRAE
CHAIRMAN

Richard graduated with honours from Bath University in 1984 and, to date, has since spent over 30 years in the Building Services Industry. He started his career as a Consulting Engineer, gaining professional qualifications before joining the Caswell Group in 1990. Richard has been instrumental in driving the business forward and securing International Partners to manufacture CASWELL FIRESAFE® systems.



CHARLES COXEN
TECHNICAL DIRECTOR

Charles has held roles in all Caswell group companies including Project Manager and Production Director; he is also Konvekta's Managing Director. Charles built on his early HVAC Technicians & Operations Management qualification to amass a wealth of manufacturing and product development knowledge, which has been an essential element in the development of the CASWELL FIRESAFE® product.



MARK HARRISON
COMMERCIAL DIRECTOR

Mark is a key operational member of our team and applies a dynamic yet diligent approach to his role in the research, development, testing and certification of all CASWELL FIRESAFE® products. Mark works very closely with our Partners to provide the highest levels of support and commercial management. He is currently Chairman of the BSI FSH 22/-/09 Committee.



MARK ELLIOTT
SALES & MARKETING MANAGER

Mark has extensive technical Sales & Marketing experience in the construction sector and is key to strengthening our CASWELL FIRESAFE® brand. A clear focus of Mark's role is to support our Partners and guide specifiers and clients with a consistent, authoritative on-line presence and high-quality marketing initiatives and collateral.



DARREN WEBSTER
TECHNICAL MANAGER

Darren has accumulated over 30 years' experience in the ductwork industry, with the last 12 years specialising in fire-resisting ductwork. Darren provides technical support for FFRDL Partners including compliance certification visits. He is currently Chairman of the ASFP TG6 Technical Group and is actively involved in improving the standards governing our industry.

2.0

WHAT WE DO



OUR THREE MAIN AREAS OF RESPONSIBILITY

- CONTINUOUS DEVELOPMENT OF THE CASWELL FIRESAFE® PRODUCT
- DEVELOPING AND EXPANDING OUR NETWORK OF INTERNATIONAL PARTNERS
- SUPPORTING EXISTING PARTNERS TO ENABLE THEM TO PROVIDE 'BEST IN CLASS' PERFORMANCE

FIRESAFE FIRE RATED DUCTWORK LTD are responsible for the development of the CASWELL FIRESAFE® product to ensure that it is current and meets the relevant standards of fire protection. Our staff take an active role within the Fire Protection and Ductwork industry sitting on ASFP, BESA, ADCAS and British Standards Institute committees. This ensures that we remain at the cutting-edge of developments within our industry. Our market leading product and best-in-class specialist technical knowledge are the key success factors for our business.

Our mission is to develop the CASWELL FIRESAFE® brand worldwide. We are actively seeking new Partners across the globe to add to the solid portfolio of existing Partners in the UK, EU, the Middle East, Asia and the USA.

We work very closely with our Partners and ensure that they are well-trained and fully supported so that they can consistently maintain an unrivalled performance to their customers.

A major success factor is the high level of practical and specialist technical knowledge that our Partners hold. We provide a full range of services in support of all our licensed Partners and, where required, their clients in order to ensure compliant, certified systems are installed.



SERVICES

- Advice on ductwork manufacture, support systems and installation
- Quality Assurance and inspection systems for certification purposes
- Training & CIBSE* approved Continuous Professional Development seminars
- Project management & consultation
- Site surveys, inspections and certification

- Product research & development
- Compliance visits and audits to all licensed Partners
- Development of the CASWELL FIRESAFE® brand through new Partners
- Provision of quality ancillary branded materials and products

*CIBSE - Chartered Institution of Building Services Engineers

3.0

OUR PRODUCTS. OUR BRAND

CASWELL FIRESAFE® SYSTEMS ARE CLASSED AS PASSIVE FIRE PROTECTION AND HAVE ACHIEVED THE HIGHEST RATINGS AGAINST THE SPREAD OF FIRE.

CASWELL FIRESAFE® PROVIDES THIS ASSURANCE WITHOUT THE NEED FOR ENCLOSURES, SPRAY COATINGS OR FABRIC COVERINGS.

In 2003, CASWELL FIRESAFE® fire rated ductwork was successfully tested and assessed to BS 476: Part 24 (1987) – equivalent to ISO 6944-1 (2008) – attaining a rating of up to 4 hours for Stability, Integrity and Insulation.

The introduction of the Construction Products Regulations (CPR) saw FFRDL undertake further product development to meet the European testing standards EN1366-1 & 8. This was achieved for both our rectangular and circular ductwork systems.

CASWELL FIRESAFE® Smoke Control systems also comply with product standard EN-12101-7. Where in scope they can be CE-marked for the European Economic Area (EEA). They are used to quickly and safely exhaust smoke and, as an integral part of a pressurised system, prevent it from entering protected fire escape routes. Smoke Control systems are a critical element in helping to maximise valuable escape time for building occupants and assisting egress for fire and rescue services.



CASWELL FIRESAFE® BS & EN RANGES

- Rectangular and circular profiles
- Horizontal and vertical orientations
- Fire rated Access Doors (insulated and uninsulated)
- Bespoke ductwork support systems

WE HAVE A CONTINUOUS RESEARCH AND DEVELOPMENT PROGRAMME WHICH INCLUDES TESTING TO THE LATEST EUROPEAN STANDARDS (BS EN 1366-1 & 1366-8) FOR BOTH RECTANGULAR AND CIRCULAR DUCTWORK SYSTEMS

3.1

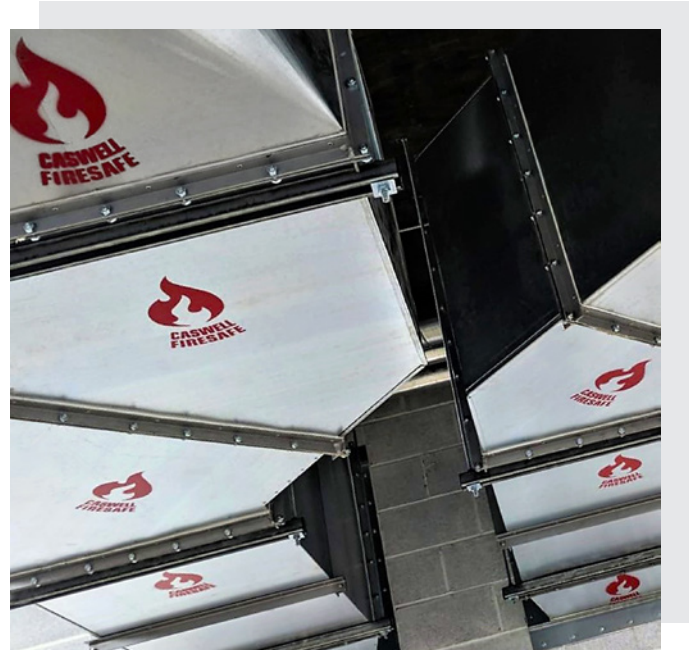
PRODUCT APPLICATIONS



FIRE RESISTING DUCTWORK IS GENERALLY USED WHEN PROTECTION FROM THE SPREAD OF FIRE FROM ONE COMPARTMENT TO ANOTHER CANNOT BE ACHIEVED USING CONVENTIONAL FIRE DAMPERS.

Ventilation systems which need to continue to operate under emergency / fire situations cannot use fusible link type dampers. In such applications, the closing of dampers due to the elevated temperatures would prevent the system from supplying air to, or extracting air from, the required zones.

In addition, Kitchen Extract (also known as 'Grease Duct') systems must never incorporate fire dampers as the high operating temperatures within the duct in normal use would trigger them to close and stop cooking operations. The build-up of grease and carbon deposits resulting from the cooking process is also likely to prevent the damper from fully closing.



TYPICAL APPLICATIONS

- COMMERCIAL KITCHEN EXTRACT SYSTEMS
- SMOKE CONTROL SYSTEMS (STAND ALONE)
- SMOKE CONTROL SYSTEMS (DUAL PURPOSE)
- GENERAL VENTILATION SYSTEMS

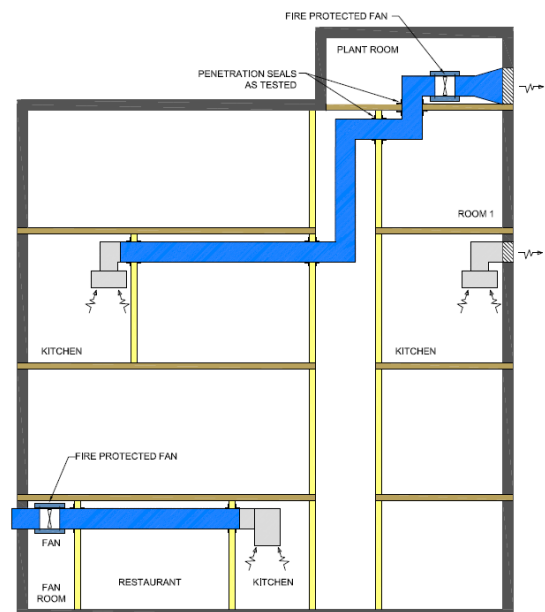
COMMERCIAL KITCHEN EXTRACT SYSTEMS

Where it is not possible to exhaust directly to atmosphere from the kitchen compartment, the ductwork should be fire resisting from the point it leaves the compartment to the point of discharge/point it leaves the building envelope.

Due to the possibility of combustible materials building up on the inside of the duct and the higher risk of ignition at the source (open flame cooking, fryers etc), kitchen extract ductwork is particularly susceptible to spontaneous fire outbreaks.

These fires also burn with greater intensity than in general ventilation systems due to the build-up of grease deposits which fuel the fire.

Although most commercial kitchen extract ventilation systems would shut down in the event of a fire, they must retain their stability, integrity and insulation to prevent the fire spreading from one compartment to another. The potential for radiant heat is another significant factor for specifying fire-resisting ductwork.



All illustrations are based on the ASFP 'Blue Book' guidance document for fire-resisting ductwork.

3.1 APPLICATIONS

SMOKE CONTROL SYSTEMS (STAND ALONE)



All buildings will have escape routes within their design.

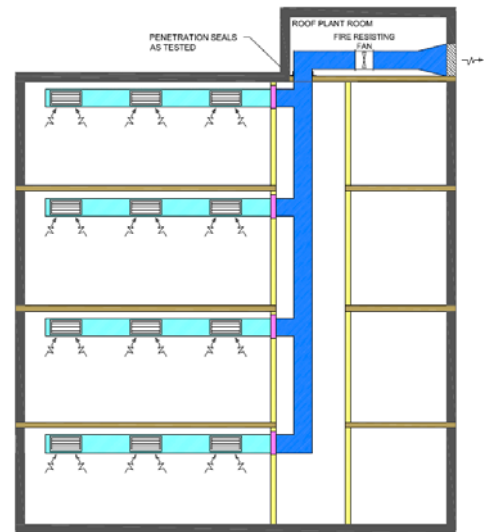
In the event of fire these escape routes need to be kept clear of smoke to enable the occupants to escape and to allow the fire fighting services to bring the fire under control.

Two types of control systems are often used to achieve this:

Smoke Extract – to remove smoke from escape routes, malls and stairways for a given period.

Pressurisation – to provide fresh air at a higher pressure than the air within the escape route, lobby or stairwell to prevent the ingress of smoke.

- | | |
|--|--|
|  FIRE RESISTING DUCTWORK (RATED FOR INTEGRITY & INSULATION) |  FIRE RESISTING WALLS (FOR COMPARTMENTATION) |
|  FIRE RESISTING DUCTWORK (RATED FOR INTEGRITY ONLY) |  FIRE RESISTING FLOORS (FOR COMPARTMENTATION) |
|  NON FIRE-RESISTING DUCTWORK |  SMOKE CONTROL DAMPER |



SMOKE CONTROL SYSTEMS (DUAL PURPOSE)

These systems are used in conjunction with a series of automatic fire / smoke dampers.

Under everyday operating conditions, the smoke ventilation system works as normal by supplying or extracting air from designated areas.

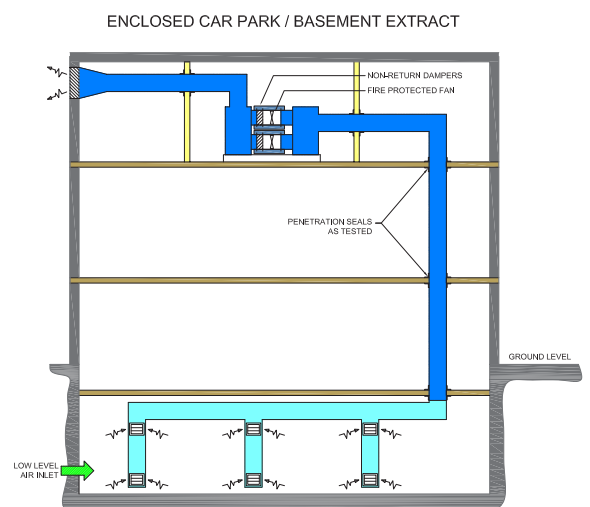
In a fire condition, however, the dampers on the standard system close and automatic dampers on the emergency system open to allow the system to function as either a smoke extract or pressurisation system. The ductwork must be fire resisting to satisfy the compartmentalization of the building.

GENERAL VENTILATION SYSTEMS

Depending on the local authority codes of practice it may be necessary to use fire-resisting ductwork (possibly in conjunction with automatic fire / smoke dampers) in areas where there is a high risk of fire or where the ducts pass over or across protected escape routes.

Situations where fire-resisting ductwork might be used in lieu of standard ductwork and fire dampers include:

- Enclosed Car Park ventilation
- Basement ventilation
- Rooms containing flammable materials or materials with a low ignition point
- Escape routes – used in conjunction with automatic fire / smoke dampers
- Lift Shaft ventilation
- Passive Air Transfer Ducts



4.0 PROJECTS



CASWELL FIRESAFE®
HAS BEEN INSTALLED IN
OVER 500 BUILDINGS.

HERE IS A SELECTION
OF OUR PROJECTS.



INTERNATIONAL AIRPORT
- ABU DHABI, UAE



U-BORA TOWERS
- DUBAI, UAE



GRAND LISBOA HOTEL
- MACAU, PRC



**INTERNATIONAL EXHIBITION
CENTRE**
- HONG KONG, PRC



CONVENTION CENTRE
- MUSCAT, OMAN



KHALIDYA SHINING TOWERS
- ABU DHABI, UAE



ARNDALE CENTRE
- MANCHESTER, UK



SELFRIDGES
- LONDON, UK



MARINA 101 TOWER
- ABU DUBAI, UAE

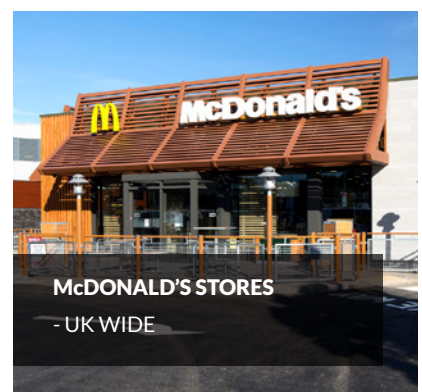
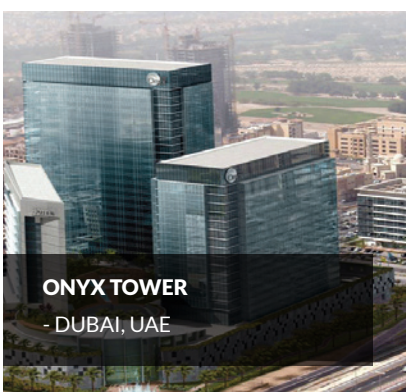
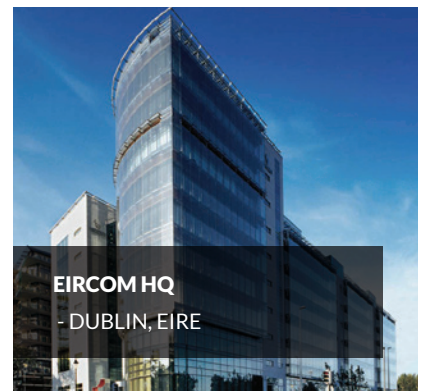
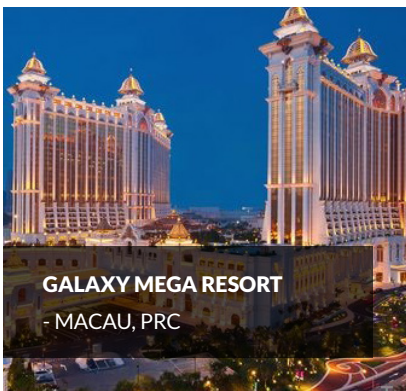


MGM GRAND HOTEL -
- MACAU, PRC



TUNG CHUNG STATION
- HONG KONG, PRC

4.0 PROJECTS





**CASWELL FIRESAFE® SYSTEMS ARE MANUFACTURED,
INSTALLED AND CERTIFIED BY OUR LICENSED PARTNERS
AROUND THE GLOBE**

- **ATLANTIC AIR PRODUCTS MFG. LLC.** – NEW ENGLAND, USA
- **C. CASWELL ENGINEERING SERVICES LTD** – UK
- **CENTALINK INTERNATIONAL LTD** – HONG KONG
- **CENTALINK INTERNATIONAL (MACAU) LTD** – MACAU
- **FIRETRACE DUCTWORK LTD** – UK
- **PRUDENTAIRE** – MALAYSIA / SINGAPORE / THE PHILIPPINES
- **SEAGULL (HVAC) INDUSTRY LLC** – UAE & OMAN
- **SEAGULL (HVAC) INDUSTRY WLL** – QATAR
- **SWEENEY SHEET METAL LTD** – EIRE / UK

6.0

BECOMING A PARTNER

WE ACTIVELY SEEK NEW PARTNERS IN REGIONS AROUND THE GLOBE WHICH ARE NOT COVERED BY EXISTING LICENSING AGREEMENTS.



6.1

WHY PARTNER WITH US?

FIRESAFE FIRE RATED DUCTWORK LTD ARE SPECIALISTS IN FIRE-RESISTING DUCTWORK.

There are a number of key success factors that make CASWELL FIRESAFE® non-coated fire-resisting ductwork stand out from the market competition.

We believe the following make a compelling case for selecting us as your partner of choice:

- Market-leading CASWELL FIRESAFE® product
- Peerless customer support
- Dedicated staff with in-depth technical knowledge
- A wealth of practical solutions experience
- International experience
- Queen's Award for Enterprise winning business (See Section 7.0)

Go to www.firesafeductwork.co.uk/become-a-partner for the link to our Partner application form.

SUPPORT

We offer best-in-class customer support. Rapid phone and e-business support means that our Partners are equipped with the knowledge and expertise to fully satisfy their customers' needs.

Our support includes:

- Comprehensive training to ensure our Partners thoroughly understand CASWELL FIRESAFE® products and the range of applications for which they are suited
- Working closely with our Partners to assist them in securing necessary Local Authority approvals
- Regular, scheduled compliance visits to verify that our Partners are manufacturing, installing and certifying systems to the correct standards
- Face-to-face in-house training at our Partners' manufacturing facilities
- Brand marketing and sales support tools
- Undertaking additional testing as needed to meet ever-changing Standards and Codes of Practice, as required.

6.1

WHY PARTNER WITH US?



PRODUCT BENEFITS

CASWELL FIRESAFE® is our range of non-coated fire-resisting ductwork products. It is a market leader in establishing this distinct product category on the international stage and is fully tested and certified to the most stringent regional, country and ISO standards. It holds significant 'real world' performance, commercial and environmental advantages over other methods of providing fire-resisting ductwork.

- **SIMPLE** CASWELL FIRESAFE® can be manufactured with the same industry-standard equipment as DW144/ SMACNA standard ductwork. No paint process setup (or shipping to and from a third party) is needed. Its brilliance is in its technical IP, defined specification and process; not in costly manufacturing overheads
- **FAST** Removing the need for a multi-process coating means CASWELL FIRESAFE® has a quick manufacturing turnaround and allows our Partners to react swiftly and meet, indeed exceed, customer expectations
- **ECONOMICAL** Using CASWELL FIRESAFE® systems can significantly reduce the number of dampers required compared to a standard (non fire-rated) DW144 / SMACNA system. This saves on damper product and installation costs plus on-going inspection testing, maintenance and replacement overheads
- **PRESTIGIOUS** Her Majesty, Queen Elizabeth II and the UK Government have officially recognised the 'Outstanding Continuous Growth' in overseas sales achieved through our network of Licensed Manufacturing Partners
- **CONSISTENT** CASWELL FIRESAFE® ductwork is not susceptible to surface damage during transportation or installation. It does not have a coating which may degrade over time or due to vigorous cleaning, making it particularly cost-effective over the lifetime of a building



ALL VALUE-ADDED BENEFITS BRINGS CUSTOMERS BACK TIME AFTER TIME.

- **AESTHETIC** CASWELL FIRESAFE® systems are distinctively branded, providing visual assurance that certified fire-rated product has been installed. Its galvanised finish is also a good visual match with DW144 / SMACNA standard ductwork. This avoids any extra cost and time which would be required in paint matching standard ductwork with coated or clad systems
- **CONVENIENT** Non-Coated CASWELL FIRESAFE® ductwork is easier to clean and maintain than coated or clad systems. Visual inspection checks are simple and quick to conduct, as nothing is concealed
- **ENVIRONMENTAL** No hazardous chemicals (VOCs) are used in the manufacture of CASWELL FIRESAFE® systems
- **SAFE** No bonding agents or fillers are used so there is no requirement for on-site RPE (Respiratory Protective Equipment) or extra ventilation precautions beyond normal Health & Safety measures

WE HAVE DEDICATED STAFF WITH IN-DEPTH
TECHNICAL KNOWLEDGE AND SOLUTIONS EXPERTISE

6.1

WHY PARTNER WITH US?

OUR STAFF

We are proud to have some of the most experienced and technically competent staff in our industry.

We carefully recruit quality individuals and encourage them to develop their knowledge and expertise. Currently, three members of our management team sit on key industry committees, namely, ASFP Technical Committee TG6, BSI FSH 22/9 committee and the BESA Ventilation Group Executive.

It is our staff that research and develop our products, that drive and develop our business and that support our Customers.

Our Staff ARE our key success factor.



GALAXY MEGA RESORT, MACAU

PROJECTS

CASWELL FIRESAFE® was first installed internationally in Hong Kong in 2003.

It has since gone on to be established as a leading international brand of non-coated, fire-resisting ductwork and has been installed in over 500 prestigious projects throughout the UK, Eire, Macau, Hong Kong, Malaysia, UAE, Qatar and Oman.

In every case we have supported our Partners in gaining product approvals in their respective market regions and overcoming any potential 'roadblocks' to developing their business.

PARTNERS

Manufacturing and distribution licence agreements for CASWELL FIRESAFE® product have been in place with our network of dedicated licensed Partners for many years.

This network was enhanced in 2017 by the addition of new Partners for Malaysia, the Philippines and Singapore and, in 2018, New England USA.

CASWELL FIRESAFE® is a premium product and has helped to transform the businesses of our International Partners.

AFFILIATIONS

FFRDL are proud to be actively involved with some of the world's leading regulatory bodies and associations; both independently and as an integral member of the Caswell Holdings group.



6.2

WHAT WE EXPECT OF OUR PARTNERS



THE SUCCESS OF OUR BUSINESS MODEL IS DEPENDENT ON THE QUALITY OF OUR PARTNERS, A CLOSE WORKING RELATIONSHIP AND THE SYNERGY THAT WE CAN CREATE BETWEEN OUR BUSINESSES.

In order to succeed with the CASWELL FIRESAFE® system, we suggest some of the ideal attributes and physical facilities possessed by our existing Partners:

SALES & MARKETING

- Existing portfolio / active customer base in the sheet metal ductwork industry includes end users, M&E Contractors and Builders
- Good contact with approving authorities and regulatory bodies across their region
- Key contacts within Building Engineering Consultancies, Architect Practices and other Passive Fire Protection specifiers
- Good geographical coverage of the proposed territory
- Systems for pricing and negotiating ductwork contracts
- Web presence / IT capability



FACILITIES

- Existing manufacturing facilities with all equipment, machinery, resources and skills required to manufacture sheet metal ductwork to DW144 and / or SMACNA specification CAD / CAM systems
- Capacity for manufacturing CASWELL FIRESAFE® ductwork
- Storage facilities for CASWELL FIRESAFE® component parts
- Excellent distribution links and logistic organisation for the transportation of goods
- ISO 9001 Quality Management System – this is not essential but ideally it should either be in place or working towards

IF YOU BELIEVE THAT YOUR ORGANISATION MEETS MOST OR ALL OF THESE REQUIREMENTS AND, IMPORTANTLY, YOU HAVE A DESIRE TO PROGRESS WITH US,

WE WANT TO HEAR FROM YOU.

STAFF

- Competent staff with a good understanding of the industry – not necessarily in Passive Fire Protection, as training will be provided
- Sufficient resources to undertake factory and site inspections as per the Quality Procedures
- Technical staff to undertake surveys and provide FFRDL with detailed information to facilitate the design of bespoke support and installation systems
- Commercial staff to provide reporting and ordering of CASWELL FIRESAFE® component parts

6.3

MANUFACTURING LICENSE AGREEMENT (MLA)

ALL OUR PARTNERS SIGN A MANUFACTURING LICENCE AGREEMENT WHICH FORMS THE BASIS OF OUR FUTURE BUSINESS RELATIONSHIP.



6.3.1

LICENSED PARTNER OBLIGATIONS

- Promote, develop and expand the sales of the licensed product - CASWELL FIRESAFE® - within the agreed territories
- Manufacture, and if applicable install, CASWELL FIRESAFE® in accordance with the FFRDL Manufacture & Installation Manual (CQC/1)
- Apply for all local approvals to supply the licensed product within the agreed territories
- Ensure all FFRDL quality procedures are followed including factory inspections, site inspections, maintaining quality inspection records and certificates of conformity / letters of non-conformity
- Ensure CASWELL FIRESAFE® product branding protocol is met and maintained

6.3.2

OUR OBLIGATIONS

- Provide the licence with the FFRDL Manufacture and Installation Manuals
- Keep the licensee informed of any changes in respect to applicable test standards, regulations and legislation relevant to the licensed product
- Carry out two compliance visits each year to ensure the Licensee is complying with FFRDL specifications and standards
- Provide training and on-line / phone technical support

6.3.3

FINANCIAL AGREEMENT

A one-off advance payment is to be made by the Licensee in return for FFRDL agreement to share confidential Intellectual Property, namely:

- The provision of Test & Assessment Reports
- The Manufacture & Installation Manual
- Authorisation to manufacture and label the product once approvals have been received

Additional on-going payments to be made by the Licensee:

- Royalties – At the agreed rate and based on the sales value of the licensed product
- Compliance Visits – Disbursement costs of bi-annual visits required by the MLA
- Materials - Costs of ancillary products supplied by FFRDL
- Annual Fees to Notified Bodies - Maintenance of on-line listings of third party certification, where applicable
- Inspections - Costs of audits by third party notified bodies
- Extra-over items - Fees relating to bespoke Technical Support / Assessments / additional testing as required



6.3.4

APPROVALS AND COMPLIANCE

THE SALE OF THE LICENSED PRODUCT IS CONDITIONAL ON THE FOLLOWING BEING OBSERVED AND MAINTAINED:

- The licensed product must have valid test and assessment reports
- The licensed product must be approved by the Authority having jurisdiction in the territory in which it is to be sold
- The quality system as provided by FFRDL to the Licensed Partner must be adhered to at all times
- All required inspections and compliance visits are to be undertaken and the Licensed Partner is to co-operate with the applicable authorities
- Certification and Non-Conformance Procedures are to be followed
- Payments are to be made in accordance with the terms of agreement
- Reporting structure as detailed in the MLA must be strictly applied

6.3.5

OWNERSHIP & SUB-CONTRACTING

OWNERSHIP OF THE INTELLECTUAL PROPERTY (IP) REMAINS WITH FIRESAFE FIRE RATED DUCTWORK LTD.

- The MLA sets out any provisions for the sub-contracting of the licensed product which would be for the manufacture and, if applicable, the installation
- The MLA will clarify the role of each of the parties and sub-contractors
- The responsibilities and obligations on each party will be defined
- Any modifications or additions to the licensed product will be controlled by, and ultimately owned by, FFRDL regardless of the source of the idea or proposal



6.3.6

THE LEGAL PARTS

THE MLA COVERS ALL OF THE FOLLOWING LEGALITIES.

- Confidentiality of the IP and all information relating to the licensed product
- Payment Terms & Credit Limits
- Requirements for Insurance Cover & Indemnities
- Dispute Resolution / Force Majeure / Taxation
- Notice Periods / Serving Notice / Termination
- Authorised Signatories
- Applicable Documents & Schedules

IF YOU HAVE ANY
QUESTIONS OR
YOU WOULD LIKE
TO WORK WITH
US, PLEASE
GET IN TOUCH.

+44 (0)1706 227935

enquiries@firesafeductwork.co.uk

“I AM DELIGHTED TO INFORM YOU THAT HER MAJESTY THE QUEEN HAS APPROVED THE PRIME MINISTER’S RECOMMENDATION..”

THE QUEEN'S AWARDS OFFICE

We were honoured to receive such auspicious recognition of many years of dedicated work, investment and entrepreneurial spirit; not only for our staff but also for all our Licensed Manufacturing Partners around the World.

The UK Government’s Department of Business, Energy & Industrial Strategy official statement concluded;

“Firesafe Fire Rated Ductwork Limited is a specialist in the field of Passive Fire Protection. It wins the Queen’s Award for International Trade for Outstanding Continuous Growth in overseas sales over the last six years.

The company identified exporting and IP licensing of its CASWELL FIRESAFE® non-coated fire-resisting ductwork systems as its best opportunity for growth. It overcame many challenges and its focused investment and perseverance in building its overseas partner network saw sales grow significantly”.



ELIZABETH THE SECOND,

by the Grace of God of the United Kingdom of Great Britain and Northern Ireland and of Our other Realms and Territories Queen, Defender of the Faith, to

Through Fire Rated Ductwork Limited

Greeting!

We recognise the outstanding achievement of the said Award winner as demonstrated in the furtherance and increase of the international trade of Our United Kingdom of Great Britain and Northern Ireland, Our Channel Islands and Our Island of Man and wishing to show Our Royal Favour do hereby confer upon it:

THE QUEEN'S AWARD FOR ENTERPRISE: International Trade

for a period of five years from the twenty-first day of April 2019 until the twentieth day of April 2024.

We hereby give permission for the said Award winner during the five years of the currency of this Our Award:

to fly the authorised Award flag and to display the Award emblem in the manner authorised by Our Warrant of the fourteenth day of July 2017;

and to use and display in the manner prescribed in Our said Warrant the flags and emblems of any former Queen's Awards which it currently holds.

Given at Our Court of Saint James's under our Royal Sign Manual this twenty-first day of April 2019 in the sixty-eighth year of Our Reign.

by the Sovereign's Command



Richard and Charles Coxen were invited to attend the Winners’ Reception at Buckingham Palace on behalf of Firesafe Fire Rated Ductwork Limited. This was followed some weeks later by a visit to our Haslingden factory from the Queen’s representative, Lord Shuttleworth KG KCVO, Lord-Lieutenant of Lancashire.

The official presentation of the scroll and handmade crystal glass trophy was attended by local dignitaries, VIP guests and all our employees.

“WE ARE EXTREMELY PROUD TO HAVE BEEN RECOGNISED WITH THIS QUEEN'S AWARD. IT REFLECTS THE QUALITY AND DEDICATION OF OUR STAFF AND HOW THEY ENGAGE WITH OUR PARTNERS TO DELIVER DYNAMIC GROWTH.”

RICHARD COXEN - CHAIRMAN



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